



Hancock Honored by MBAG

*Decatur First Bank/Fairfield Mortgage Loan Officer
Named a Top Mortgage Banker in Georgia*

Decatur, GA – Jeff Hancock, loan officer, Decatur First Bank/Fairfield Mortgage Associates, has been named a 2000 Gold Awards winner by the Mortgage Bankers Association of Georgia. The awards, presented annually in Gold, Platinum and Diamond categories, recognize Georgia's top loan officers for outstanding performance in transaction volume, continuing education and ethics. During the 2000 Gold Awards presentation in March, MBAG also recognized Hancock as Rookie of the Year.

Hancock and Fairfield Mortgage Associates entered a partnership with Decatur First Bank just over a year ago. The partnership combines the personalized service of a small community bank with the expertise and strength of an established mortgage company. "I am thrilled to have qualified for the Gold Award in our very first year as partners," says Hancock. "I'm grateful to Judy Turner, president of Decatur First Bank, and all my DFB associates for their commitment and support."

"When we started this partnership, our main concern was finding the right person to represent the bank and the mortgage company," says Turner. "We were looking for someone who would be responsive to our customers and treat them special – because we believe they all are. Jeff has done a great job of this. The feedback we get is that he goes way beyond what is required to help people. He is aggressive in getting customers approved for loans and is very pleasant. We're glad to have him as part of Decatur First Bank."

"Jeff brings to our industry the kind of work ethic and moral character promoted by the Mortgage Bankers Association of Georgia," says Richard Sissom, president of Fairfield Mortgage Associates. "I feel very fortunate to have him on the Fairfield team."

Hancock earned an MS in real estate from Georgia State University (1992) and a BS in business administration (1989) from the University of South Carolina. While attending GSU, he served as employment database advisor for the university's Department of Real Estate. He received the Elmer Hedge IREM Scholarship Award (1991) and the E.A. Isakson Scholarship Award (1991). He also completed Appraisal Institute exams 1A1, 1A2, 1B-A and 1B-B in 1991.

Before joining Fairfield Mortgage Associates in August 1999, Hancock was a manufacturer's representative for an Atlanta-based marketing firm (1995-1999), and director of research for Richard Bowers & Company (1991-1995).

Decatur First Bank is a full-service community bank headquartered in Decatur, Georgia. Founded in 1997 by local business people, the bank is dedicated to serving the needs of area residents and businesses. All decisions are made locally and funds are reinvested in the community.

Fairfield Mortgage Associates is a Georgia residential mortgage licensee, founded in 1992.

For more information, please contact Jeff Hancock, Fairfield Mortgage Associates, Decatur First Bank, 404/371-4500.

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For more information:



www.mbag.org



www.decaturfirstbank.com



www.fairfieldmortgage.com